

Message Text

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17

ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W
----- 103138

R 050309Z NOV 76

FM AMEMBASSY BANGKOK

TO USDOC WASHDC

INFO SECSTATE WASHDC 5661

UNCLAS BANGKOK 30470

E.O. 11652: N/A

TAGS: BEXP, TH

SUBJ: WTDR/FTI - GAMMA SUPPLY LTD. PARTNERSHIP

REF : USDOC 17286

1. THAILAND 2. CNTRY CODE : 549 3. SER. NO: N/A

4. GAMMA SUPPLY LTD. PARTNERSHIP

4A. CODE: P

5. 1153/11 NAKORNCHAI SRI ROAD

6. BANGKOK 4, THAILAND

7. ESTABL: 1976 8. EMPL: 11 9. SIZE: (21-X) SMALL

10. REPUTATION: (22-X) GOOD

11. SELLS ITS PRODUCTS IN THE FOLLOWING FOREIGN AREAS LISTED
IN ORDER OF IMPORTANCE: LOCAL MARKET.

12. RPT. DATE: 11/76

13A, 38112/35 IMP. & DIST. OF SCIENTIFIC INSTRUMENTS.

14. CONTACT: MR. CHAKARIN CHANTARAVISOOT TITLE: MANAGING PARTNER.

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15. CABLE: GAMMA 16. TELEX: NA 17. TEL: 2790535.

18. FINANCIAL REFS: THAI FARMERS BANK LTD., 142 SILOM ROAD,
BANGKOK; KRUNG THAI BANK LTD., 260 JAWARAJ ROAD, BANGKOK.

19. TRADE REFS: VWR SCIENTIFIC INC., P.O. BOX 3200, SAN
FRANCISCO, CALIFORNIA. 94119; EDMUND SCIENTIFIC CORP.,
222 EDSCORP BLDG., BARRINGTON, NEW JERSEY 08007.

20. AGENCY REP: NONE

21. SUBJECT FIRM WAS ESTABLISHED IN EARLY 1976 AS A PARTNERSHIP
WITH REGISTERED CAPITAL OF \$10,000. IT IMPORTS SCIENTIFIC INSTRU-
MENTS AND LABORATORY CHEMICALS FOR SALE MAINLY TO THAI GOVERNMENT
LABORATORIES, UNIVERSITIES AND TECHNICAL INSTITUTES. IT HAS 11
EMPLOYEES, FIVE OF WHOM ARE SALESMEN. BEFORE ESTABLISHING THIS
FIRM, MR. CHAKARIN CHANTARAVISOOT, THE MANAGING PARTNER, HAD WORKED
FOR FOUR YEARS AS A SALES REPRESENTATIVE FOR A LOCAL IMPORTER OF
SCIENTIFIC INSTRUMENTS. TWO LOCAL BANKS REPORT THAT SUBJECT FIRM HAS
MAINTAINED PROPERLY CONDUCTED ACCOUNTS WITH THEM. HOWEVER, BECAUSE
THE FIRM IS NEW AND ITS FINANCIAL RESOURCES ARE SMALL, BUSINESS
TRANSACTIONS WITH GAMMA SUPPLY AT THE PRESENT TIME ARE RECOMMENDED
ON AN IRREVOCABLE LETTER OF CREDIT BASIS ONLY.

22. PREPARED BY: SOMSAK APPROVED BY: THOMAS C. STAVE
AT: AMEMBASSY BANGKOK
WHITEHOUSE

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Message Attributes

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